

TORTUGA BEACH CLUB CONDOMINIUM ASSOCIATION, INC.

October 2010

Dear Tortuga Beach Club Owner,

As we bid farewell to another beautiful South Florida summer, with anticipation of even more gorgeous seasons ahead, we are grateful for the privilege of serving you and the role we play in making your vacations fun, relaxing and unforgettable.

In recent months, several property enhancements have been made, including bathroom remodeling in Buildings D, E, F and G. In addition, we've added new tile in the front entrance, dining room and kitchen areas of Buildings D and E, plus new living room sliding glass doors. The stair treads on Buildings A, B and C were replaced, and all units will be receiving new carpeting.

2011 Billing / Budget Impacts

Enclosed are the 2011 budget and statement for your association's 2011 assessment, and 2010 real estate taxes which are billed in arrears. The operating assessment portion of the budget funds the day-today operations of your resort, with the reserves portion funding future improvements to your property, including replacement of furniture, roofing, painting and capital investments.

Together with your management company, your association's Board of Directors works diligently to establish your association's budget. Before approving your budget, your Board evaluates and directs the important maintenance of and enhancements to your property through the management of your annual maintenance fees. Please keep in mind that many of the key factors affecting changes in budget and maintenance fees are largely beyond the control of the association, such as the cost of health insurance for resort staff members. Due in part to the new federal health care legislation, association-paid premiums will increase 19% for 2011, and staff members themselves will also receive a double-digit increase in their premiums. Overall, however, we were very pleased that the 2011 maintenance fee is increasing less than one percent.

For more information about your billing statement - including Frequently Asked Questions - please review "Understanding Your Vacation Ownership Statement" under the NEWS tab on the association's website: <u>www.hgvc.com/tortugabeachclub</u>

Prompt payment of the enclosed bill – DUE ON JANUARY 1, 2011 – is appreciated

Payment posted on or before that Due Date will ensure sufficient flow of funds to support ongoing operations at your property. Remember that the date your payment gets posted to your account can take up to ten business days from the date of postmark on the envelope.

Please be aware that your account will be considered past due after January 1, 2011. Failure to pay the total amount due within 45 days of the Due Date will result in a late charge (payment must be <u>posted</u> to your account prior to February 15th to avoid the late charge); if full payment is not received within 75 days of the Due Date, additional finance charges will be incurred (payment must be <u>posted</u> to your account prior to March 15th to avoid additional finance charges). Delayed payments may result in denied use of your ownership interest and the account may be turned over to an attorney for collections as early as April, resulting in additional fees. Any late fees and related charges will not be waived, in accordance with your association's governing documents, applicable law and/or the policies set by your Board of Directors as applicable.

Payment Options

By Check – Paying by check is the most cost-effective payment method for your association. Please make your check payable to **Tortuga Beach Club Condominium Association, Inc.**, include your ownership account number on the check and remit it with your payment stub. If you own at more than one property, please prepare a separate check for each Owners' association to prevent co-mingling of funds

among associations. Multiple weeks owned at Tortuga Beach Club Condominium Association may be paid for with a single check.

By Credit / Debit Card Online – If you are a Hilton Grand Vacations Club Member, log in at hgvclub.com using your Club Member number and password, and click "Pay Fees & Taxes" under the "My Ownership" tab. If you've never logged in before, visit the "Create an Account" section on the website's sign-in page to create your password and access your account. *If you are not a Club Member*, simply go to hgvclub.com and click the online payment button for non-members.

All payments must be payable in U.S. funds. Please do not mail cash or send payments by express mail.

Board of Directors Updates

At the last Annual Owners Meeting, the ownership re-elected Beryl Munson and Bob Buechel to seats on the Board of Directors. We look forward to their continued contributions to the long- term success of your association. We also extend our sincere thanks to your other Board Members-- Jim Burner, John Hanson and Beryl Dehn.

At the 2011 Annual Owners Meeting, three (3) candidate(s) will be elected to the Board of Directors. If you are interested in pursuing candidacy, please complete the enclosed Board of Directors Candidate Form and return it to the address indicated on the form by January 31, 2011.

ARDA – Working to Protect Timeshare Owners

As the vacation ownership industry's trade association, the American Resort Development Association (ARDA) promotes a "timeshare-friendly" legislative agenda and has been successful at protecting timeshare Owners from excess federal, state and local taxes. **The ARDA-Resort Owners Coalition (ARDA-ROC) is the first line of defense against legislation that may negatively impact timeshare owners and their well-being.** On behalf of ARDA-ROC, we would like to thank those who have supported these efforts by making a voluntary \$3 annual contribution to the coalition. Your Board of Directors has again included an option for this contribution on your billing statement and encourages you to consider this voluntary \$3 donation when paying your 2011 assessment.

To learn more about ARDA-ROC, including recent accomplishments outlined state-by-state in the new publication "What has ARDA-ROC done for you lately", visit <u>arda.org</u> and click on the submenu ARDA-ROC.

If you have any questions about your 2011 maintenance fees and taxes, please feel free to contact me by phone at (239) 472-0400 or by email at bcain@hgvc.com.

On behalf of the team here at Tortuga Beach Club, we look forward to welcoming you back to the familiar comfort of your home away from home.

Warmest regards,

Betay H. Cain

Betsy Cain Resort Manager

VACATION REMINDER

Just a reminder that week (1) begins on Friday, January 7, 2011. Please check your HGVC 2011 Vacation Calendar on the Association website to verify dates for your week(s) of ownership to ensure travel reservations are made for the correct dates.

TORTUGA BEACH CLUB CONDOMINIUM ASSOCIATION, INC ANNUAL BUDGET FOR THE PERIOD JANUARY 1, 2011 THROUGH DECEMBER 31, 2011

2700 unit/weeks	2011 Annual	2011 Per Unit/	2010 Per Unit/	2010 Annual	2010 Proj. Actuals
Description	Budget	Week	Week	Budget	For Year
REVENUE					
Association Fees	2,129,435	788.68	811.67	2,191,520	2,191,520
Late Fee Income	3,392	1.25	2.59	7,000	19,133
Interest Income	0	0.00	0.00	0	991
Week 53 Income	0	0.00	2.00	5,400	5,400
Prior Year Surplus (Deficit)	0	0.00	(14.81)	(40,000)	(40,000)
Movie Income	1,691	0.63	0.63	1,691	1,933
Other Revenue TOTAL OPERATING REVENUE	0 2,134,518	0.00 790.56	0.00 802.08	0 2,165,611	6,832 2,185,810
ADMINISTRATIVE					
Annual Audit	6.400	2.37	2.37	6,400	6,398
Bad Debt Expense	0,100	0.00	7.40	20,000	20,000
Other Administrative Expenses	56,478	20.92	21.05	56,831	53,832
Postage, Printing, Newsletter	24,200	8.96	8.24	22,250	23,637
Management Fees	111,348	41.24	40.08	108,216	108,216
Division Fees	5,400	2.00	2.00	5,400	5,400
Financial Services Fees	31,098	11.52	11.18	30,189	30,190
Board Reimbursement	14,000	5.19	5.19	14,000	13,049
Total	248,924	92.20	97.51	263,286	260,722
OPERATING EXPENSE					
Office, Desk	244,549	90.57	87.20	235,451	230,474
Housekeeping, Laundry, Supplies	328,562	121.69	120.80	326,166	314,128
Security Provisions	54,015	20.01	20.01	54,015	50,534
Grounds & Landscaping	106,200	39.33 10.76	38.85 5.95	104,892	111,750
Pool & Spa Recreation	29,052 43,283	10.76	5.95 14.77	16,052 39,890	16,004 34,651
Amenity Membership Fee	43,283	89.17	93.63	252,792	240,755
Total	1,046,417	387.56	381.21	1,029,258	998,296
UTILITIES Flasteis	00.550	00.00	00.74	00,400	00 704
Electric	88,550	32.80	32.74	88,400	93,724
Water, Sewer, Gas Waste Disposal	98,060 19,812	36.32 7.34	36.36 8.87	98,160 23,952	100,793 22,259
Telephone	18,235	6.75	7.33	19,800	17,395
Cable Television	39,275	14.55	13.49	36,409	36,702
Total	263,932	97.76	98.79	266,721	270,873
BUILDING					
Maintenance - Service, Equipment, Supplies	224,705	83.22	83.68	225,946	217,362
Building & Equipment Contracts	18,204	6.74	6.74	18,204	18,203
Elevator Contracts Total	1,736 244,645	0.64 90.60	0.68 91.10	1,824 245,974	1,723 237,288
Total	244,043	90.00	91.10	245,574	237,200
INSURANCE & TAXES					
General Insurance	325,540	120.57	134.49	363,126	328,294
Income Tax	8,000	2.96	1.94	5,246	12,004
Taxes Upon Timeshare Property (Ad Valorem Taxes)	n/a	n/a	n/a	n/a	n/a
Taxes Upon Leased Areas Total	n/a 333,540	n/a 123.53	n/a 136.43	n/a 368,372	n/a 340,298
					,
SALE OF ASSOCIATION WEEKS	(07.40-)	(0.1.67)	(0.05)	(05.005)	(117.0)
Sale of Association Weeks	(67,400)	(24.96)	(9.26)	(25,000)	(117,800)
Cost of Sales Total	64,460 (2,940)	23.87 (1.09)	6.30 (2.96)	17,000 (8,000)	96,701 (21,099)
TOTAL	(2,940)	(1.09)	(2.96)	(8,000)	(21,099)
OPERATING EXPENSE TOTAL	2,134,518	790.56	802.08	2,165,611	2,086,378
OPER. PROFIT/(LOSS)	0	0.00	0.00	0	99,432

1

1

Ad Valorem Taxes on individual weeks are billed by the Lee County Property Appraiser's office based on the relative value of the unit week and therefore, are not reflected in the above operating budget.

	Statutory Re	serve Funding				With Owner Waiver of Statutory Reserve Funding		
	2011 Annual Budget	2011 Per Unit/ Week	2010 Per Unit/ Week	2010 Annual Budget	2010 Proj. Actuals For Year	2011 Annual Budget	2011 Per Unit/ Week	
RESERVE REVENUE	1,121,966	415.54	277.70	749,769	749,790	837,856	310.32	
RESERVE EXPENSES								
Capital Reserves:								
Interior	866,004	320.75	224.58	606,376	606,393	676,005	250.37	
Roof	76,223	28.23	16.45	44,395	44,396	33,281	12.33	
Paving	9,676	3.58	3.11	8,410	8,410	8,410	3.11	
Recreation	0	0.00	0.00	0	0	0	0.00	
Common Area	0	0.00	0.00	0	0	0	0.00	
Capital Improvements	61,759	22.87	20.22	54,561	54,563	37,738	13.98	
Total	1,013,662	375.43	264.36	713,742	713,762	755,434	279.79	
Painting Reserve	108,304	40.11	13.34	36,027	36,028	82,422	30.53	
Total	108,304	40.11	13.34	36,027	36,028	82,422	30.53	
RESERVE EXPENSE TOTAL	1,121,966	415.54	277.70	749,769	749,790	837,856	310.32	
RESERVE PROFIT/(LOSS)	0	0.00	0.00	0	0	0	0.00	

TORTUGA BEACH CLUB CONDOMINIUM ASSOCIATION, INC ANNUAL BUDGET FOR THE PERIOD JANUARY 1, 2011 THROUGH DECEMBER 31, 2011

	Statutory Re	eserve Funding			With Owner Waiver of Statutory Reserve Funding		
Summary	2011 Annual Budget	2011 Per Unit/ Week	2010 Per Unit/ Week	2010 Annual Budget	2010 Proj. Actuals For Year	2011 Annual Budget	2011 Per Unit/ Week
OPERATING FEE CAPITAL RESERVE PAINTING RESERVE SPECIAL ASSESSMENT NET BEFORE CREDITS	2,129,435 1,013,662 108,304 0 3,251,401	788.68 375.43 40.11 0.00 1,204.22	811.67 264.36 13.34 0.00 1,089.37	2,191,520 713,742 36,027 0 2,941,289	2,191,520 713,762 36,028 0 2,941,310	2,129,435 755,434 82,422 0 2,967,291	788.68 279.79 30.53 0.00 1,099.00
<u>CREDITS</u> PAINTING RESERVE REFUND OPER. SURPLUS REFUND TOTAL CREDITS	0 0 0	0.00 0.00 0.00	0.00 0.00 0.00	0 0 0	0 0 0	0 0 0	0.00 0.00 0.00
TOTAL AMOUNT BILLED	3,251,401	1,204.22	1,089.37	2,941,289	2,941,310	2,967,291	1,099.00

TORTUGA BEACH CLUB CONDOMINIUM ASSOCIATION, INC RESERVE ANALYSIS FOR THE PERIOD JANUARY 1, 2011 THROUGH DECEMBER 31, 2011

	Average	Average	Estimated	2011	Estimated	2011		Estimated		
2700	Estimated	Estimated	Replacement	Statutory	Fund	Proposed	2011	Fund		
unit/weeks	Life	Remaining Life	Cost	Reserve	Balance	Reserve/Assmt.	Projected	Balance		
Replacement Fund	(in years)	(in years)	(2700 units)	Funding	As of 1/1/2011	Funding	Expenses	As of 12/31/2011		
Interior	12.16	6.65	5,923,378	866,004	166,300	676,005	596,602	245,703		
Roof	16.24	6.69	540,420	76,223	30,600	33,281	12,000	51,881		
Painting	6.82	1.41	322,938	108,304	170,000	82,422	166,918	85,504		
Paving	23.25	16.43	195,500	9,676	36,500	8,410	0	44,910		
Recreation	0.00	0.00	0	0	0	0	0	0		
Common Area	0.00	0.00	0	0	0	0	0	0		
Capital Improvements	10.30	4.87	388,823	61,759	88,000	37,738	13,900	111,838		
TOTAL			7,371,059	1,121,966	491,400	837,856	789,420	539,836		
	2011		2011							
	Statutory		Proposed							
	Reserve		Reserve							
	Funding		Funding	** The State of FI	orida mandates that	condominium associati	ons prepare calcu	lations		
Operating Fee	\$788.68		\$788.68	to fully fund reserves. The Law also provides the reserve requirement may be						
Capital Reserve	\$375.43		\$279.79	waived or reduced, allowing the unit owners to put less money into the reserve						
Painting Reserve	\$40.11		\$30.53	accounts. To meet fully funded requirements for Statutory Reserves, the						
Special Assessment	\$0.00		\$0.00	resulting annual maintenance fee would be \$1,204.22. The Board of Directors						
Total Amount Billed	\$1,204.22	-	\$1,099.00							
Painting Reserve Refund	\$0.00	= :	\$0.00	Reserves at the 2011 annual meeting, thereby establishing the maintenance fee at						
Operating Surplus Refund	\$0.00		\$0.00							
TOTAL AMOUNT BILLED	\$1,204.22		\$1,099.00	-	0,1					
		= :								

NOTE:

There may be some items that require future replacement and are not reserved for, i.e.: replacement of plumbing, railings, electrical wiring, etcetera. These types of items will need to be paid from operating funds or will require a special assessment.

The components' actual replacement costs and useful lives may vary from the estimated amounts. If additional funds are needed, the Association has the right, subject to Board approval, to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

There are 2700 periods of 7-day annual use availability that exist within the timeshare plan for which annual fees are required to be paid to the Division of Florida Land Sales, Condominiums and Mobile Homes, Bureau of Timeshare, in accordance with Section 721.27, Florida Statues.